



For more than 169 years, demanding brewmasters all over the world have been brewing their beers with our plants and equipment. For this purpose, we design, manufacture and install all machines and systems for the brewing process – from the brewhouse to the bright beer tank cellar. Our goal always remains the same: to supply the most advanced brewing technology – tailor-made for each customer. Our recipe for success are employees who share our philosophy: to act competently and in a spirit of partnership by providing convincing performance.

For our location in Bürgstadt (Germany), located between Würzburg and Frankfurt, we are looking for an

Proposal Manager (m/f/d) Tanks

at the earliest possible date, in the form of a permanent employment relationship.

YOUR TASKS

The main focus of this position is:

- To build, lead, develop and supervise the tank quotation and cost calculation team
- To develop the sales projects (inquiries and tenders) into proposals
- To prepare the technical documents and specifications as well as commercial offers
- To manage and coordinate the internal bid preparation and approval process with all departments involved
- To develop efficient procedures, standards, tools and templates
- To collaborate actively with the sales managers during the sales process

YOUR PROFILE

- Preferably bachelor's/master's degree in Engineering or Industrial Engineer
- Several (>3) years of experience in international equipment manufacturing or the capital goods industry in an international business environment
- Experience in internal sales processes
- Good MS-Office skills, especially Excel; SAP skills are an advantage
- Proactive and engaging style, strong verbal/written communication skills, team player, fostering networks inside and outside the company

OUR OFFER

- **Benefits** – In addition to an attractive remuneration package in accordance with the collective agreement, you will benefit from flexible working hours and the compatibility of career and family.
- **Atmosphere** – You can expect a safe workplace in a dynamic and international environment with lean structures and short decision-making processes.
- **Prospects** – We ensure your professional development through targeted measures within the framework of our holistic employee care and promotion.

ARE YOU INTERESTED?

You can find additional information about our company on our homepage www.ziemann-holvrieka.com. If you have any questions, please contact Mrs. Michalsky (phone: 07141/408-339).

Please send your complete application documents in PDF format with your salary expectations and the earliest possible starting date to jobs@ziemann-holvrieka.com.